

CONSULTING SERVICES AGREEMENT
(pursuant to Art. 2222 et seq. of the Italian Civil Code)

www.edilweb.pro



CATALOG
Services 2026

Ateco Codes: 70.22.09; 74.30.00 ; 74.90.32; 70.22.01; 62.02.00.

FOR: Private Clients, Startups, Condominiums, Banks, Insurance Companies, Construction Firms, Public Tenders, Catering Companies, Mass Retail Food Chains, Brokers, Financial Institutions, Accountants, Engineers & Architects, CEOs

What edilweb.pro does:

1. Organizational and Management Consulting

- Workflow analysis in platform rental services. Business follow up for new (partita iva) V.A.T. Opening
- Optimization of operational management (worker shifts, equipment assignment).
- Productivity evaluation and improvement. (Agricultural & Edil – Constructions Sector)
- Support in drafting internal manuals or standard operating procedures.
- Strategic business organization – operational management, document, and administrative handling for clients.
- Collecting, organizing, cataloging, forwarding, and transporting documents as part of edilweb.pro consulting services.
- Periodic reporting on contract status, deadline management, and pension plan progress.
- Support for corporate welfare plans (e.g., severance analysis, group health insurance).
- Analysis of pension and insurance needs (without financial advisory or direct sales) – technical secretary role.

- Financial management support: creating business reports, setting up dashboards for revenues/payments, monitoring cash flow as a collaborator.
- Assistance in financing applications (e.g., helping a company prepare documentation for a loan, without advising which bank or products to choose).
- Company growth analysis, identification of critical areas, and optimization of collaborative processes.
- Management: Financial – Document handling – Business Development – Marketing Supervision.
- Internal training: supporting insurance and sales agents with courses on client management, retention, time management, and efficiency improvement.
- Administrative support – staff and commercial resource coordination.
- Management control for companies: cost analysis, profit margins, drafting business plans, cash flow forecasts – as secretarial support.
- Assistance in the search for financing (e.g., document preparation support without offering financial product advice).

2. Business Logistics Consulting

- Optimization of logistics for aerial platform transport and management.
- Occasional, unpaid client referrals as part of passive networking or strategic/managerial research, such as:
“Mapping potential clients in sector X in province Y,” based on public data (company lists, records, open data).
- Advice on software/tools for equipment tracking and task planning.
- Study on warehouse/equipment location based on orders.
- Productivity improvement – logistical reporting. Related to Agricultural & Edil – Constructions Sectors.
- Back office, document management, backup, and data collection.

3. Workplace Safety Consulting

- Document analysis for occupational safety (DVR, POS, etc.) without signing or assuming legal responsibility.

- Internal audits on compliance with safety standards.
- Drafting or reviewing pre-use checklists for equipment.
- Theoretical safety training (with accredited institutions when certification is required).

4. IT Consulting

- Proposal and configuration of management software for equipment rental and maintenance.
- Support in adopting software for HR or safety management.
- Analysis of digital tools for equipment monitoring.
- Technical support – IT consulting in programming and security HTML, Java, Python, C/C++ , Linux PHP, Perl. Languages.
- Email account access (e.g., configuration, security settings , e.g., account management: email, passwords for smart and standard client platforms).
- Authentication process support (e.g., login setup, credentials, two-factor authentication).
- Setup and configuration of online accounts (e.g., for payment systems, e-commerce/insurance platforms, CRM).
- Payment support: helping clients complete online transactions or manage their payments.

5. Translations and Technical Documentation

- Translation of user manuals or technical data sheets.
- Bilingual drafting of documents for international suppliers or foreign clients.
- Multilingual interpreting for foreign individuals.

Methods: Primarily via phone and with tailored contracts per client, working with escrow companies and notaries, alongside reports, analytical lists, and formal documentation.

What edilweb.pro does NOT Do:

- I generally do not offer services through external commercial agents or outsourced secretarial roles (especially during early exploratory phases).
- I do not engage in systematic, paid client referral with commercial intent or for commissions, nor do I find clients, negotiate, or offer third-party services for success-based compensation.

- I do not receive earnings or commissions based solely on the contract closure between other parties.
- I do not act as a financial salesperson or credit broker; I do not prospect clients for commissions (this is the job of Sales Directors, Commercial Agents, and Marketing Agencies, to whom I offer packaged training sessions).
- I do not conduct direct sales of goods or services, nor do I act as a legal representative or assume technical responsibility.
- I do not promote/sell financial, insurance, or construction products, nor do I provide professional evaluations, advisory, or fill in forms restricted to certified professionals.
- I do not determine what is right/wrong to achieve financial results independently of the professional's guidance.
- I do not handle or co-fill sensitive technical/financial data.
- I do not sell insurance policies or recommend specific contracts or investments.
- I do not interpret sector-specific advice or mediate financial/insurance products.
- I do not sign technical/legal documents such as safety plans or architectural projects (I am not licensed to do so).

Benefits of Outsourcing to EWPRO for You and Your Clients:

1. Operational Flexibility:

An external consultant can adapt to company needs and seasonal workloads, reducing fixed costs with competitive, alternating hourly slots.

2. Cost Control:

Unlike a full-time employee, there are no recurring salaries, social security contributions, severance pay, or vacation costs—only pay for actual hours worked.

3. Custom Discounts – Incentives – Promotions:

EWPRO Proprietary accounting/loyalty models to reduce hourly costs and compete with top providers (see attached Plafond Entry Order Form for details).

4. Simplified Administration:

No HR bureaucracy: no contracts, payroll, sick leave, or other employee obligations.

5. **Lower Risk:**

If unsatisfied or priorities shift, contracts with external consultants are easier to terminate than employee dismissals.

6. **Dedicated Consultant Option:**

After loyalty over time and based on submitted appraisals, open to partial compensation: work-for-equity, vesting, and cliff systems.

7. **EWPRO Optimized Use of Notarial Security deposit :**

A consultant able to switch and syncro between the best Trust Funds to optimize turnaround and results, usage of secured areas where clients and providers deposit their funds to get results with full warranty coverages all serviced by the adv. of edilweb.pro contracts.

The Consultant

Mr Alessandro Marco Mazzone



**European Fiscal Representative Leader
Independent Executive Assistant
Equity & Shares Acquisition**